

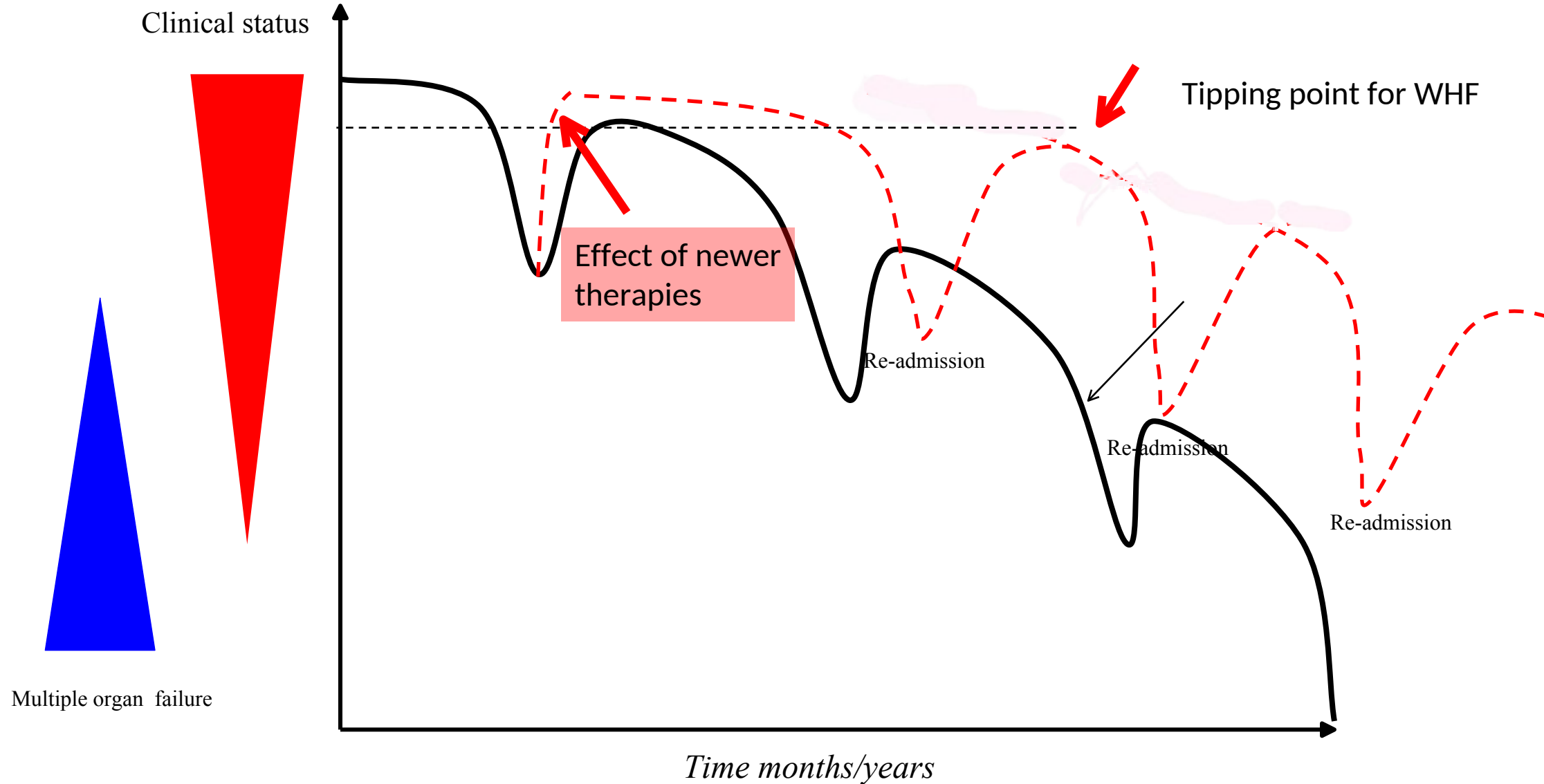
Insufficienza cardiac cronica : il ruolo di vericiguat

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Clinical evolution of patients with Heart Failure



Clinical Trajectories in Heart Failure

New onset/ de novo HF:

- Newly diagnosed HF
- No former history of HF

Improving HF:

- Improving symptoms/signs and or functional capacity

Persistent HF:

- Persistent HF with ongoing symptoms/signs and or limited functional capacity

HF in Remission:

- Resolution of symptoms and signs of HF, with resolution of previous structural/functional heart disease after a phase of symptomatic HF

Worsening HF:

- Worsening symptom/signs/functional capacity, and/or requiring escalation of therapies such as IV or other advanced therapies
- and/or hospitalization

Do not use
“Stable HF”
instead, use
“Persistent”

Do not use
“Recovered HF”
instead, use
“HF in Remission”



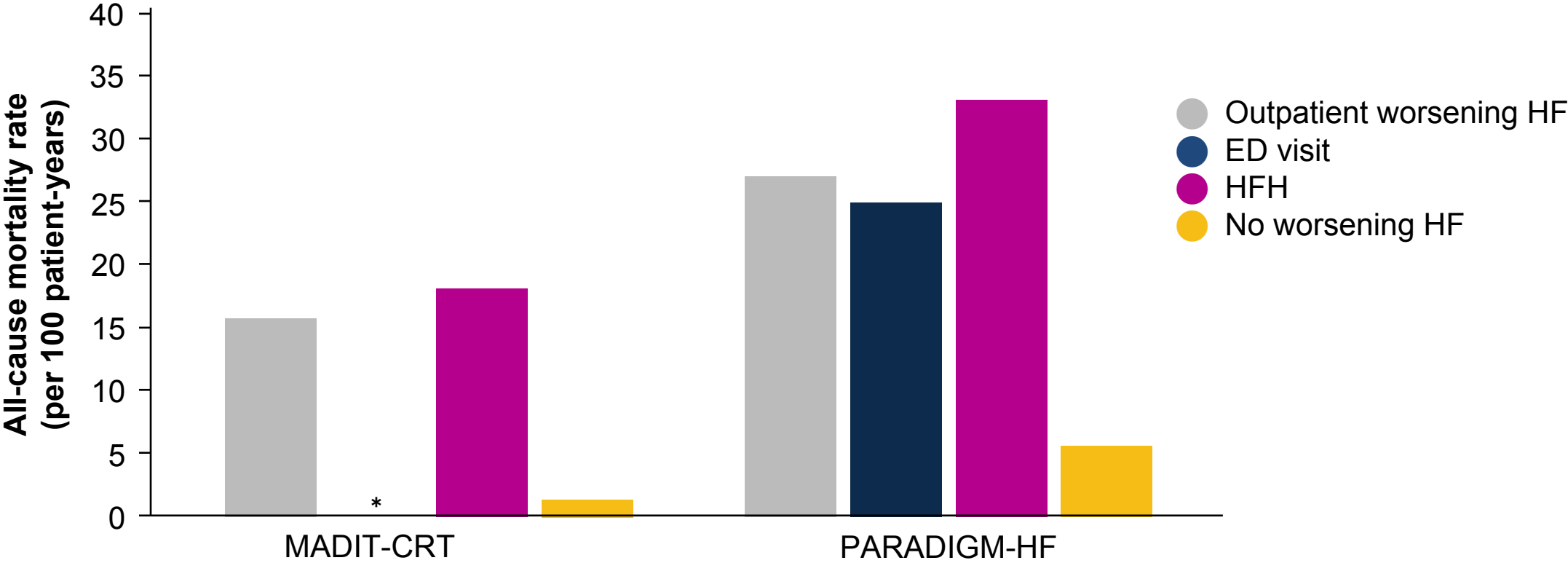
The Japanese
Heart Failure Society

Chinese Heart Failure Association

Worsening HF Events Are Associated with Increased Mortality Risk, Regardless of Care Location¹

Risk of mortality after a worsening HF event treated in the outpatient setting, in the ED or in hospital

MA-M_VER-IT-0090-1



*Data for ED visits in MADIT-CRT were not reported.
ED, emergency department; HF, heart failure; HFH, heart failure hospitalization.
1. Greene SJ *et al. JAMA Cardiol.* 2018;3:252-259.

EMA Guidance on HF

MA-M_VER-IT-0090-1



20 July 2017
CPMP/EWP/235/95, Rev.2
Committee for Medicinal Products for Human Use (CHMP)

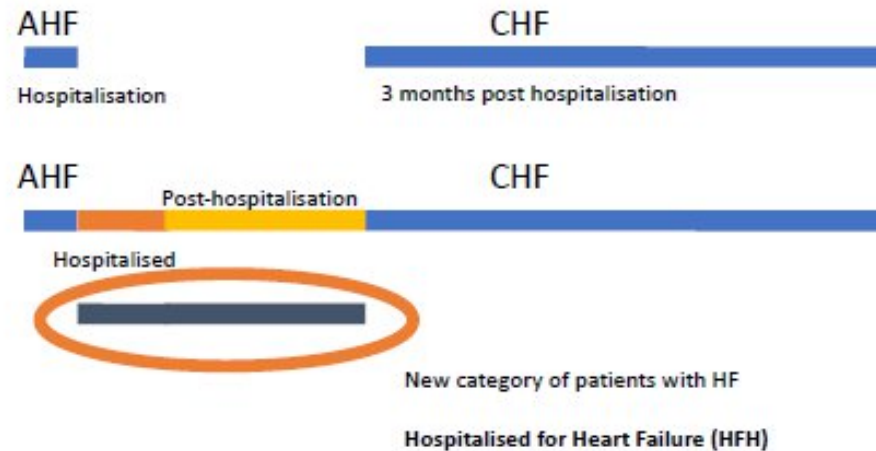
Guideline on clinical investigation of medicinal products
for the treatment of chronic heart failure

Draft agreed by Cardiovascular Working Party	24 November 2015
Adopted by CHMP for release for consultation	28 January 2016

The main therapeutic goals in the treatment of CHF are to reduce cardiovascular mortality and to prevent deterioration of the clinical status and hospitalisations; **these goals should represent the primary aim of new agents developed for the treatment of CHF.**

4.1.2. Worsening of heart failure

An episode of worsening of heart failure (WHF) may qualify as an episode managed either in a hospital setting or on an outpatient basis by an emergency visit



VICTORIA Was Designed to Study Patients with Symptomatic Chronic HF Who Had a Previous Worsening HF Event¹⁻⁵

‘Symptomatic chronic HF’

&

‘Worsening HF event’

- NYHA class II–IV
- LVEF <45%
- On available HF therapies

- Recent HF decompensation
 - HF hospitalisation
 - IV diuretic use
- Elevated natriuretic peptides

Patients may have been randomised as an inpatient or outpatient but must have met criteria for clinical stability (SBP ≥100 mmHg and/or off IV treatments ≥24 hours)

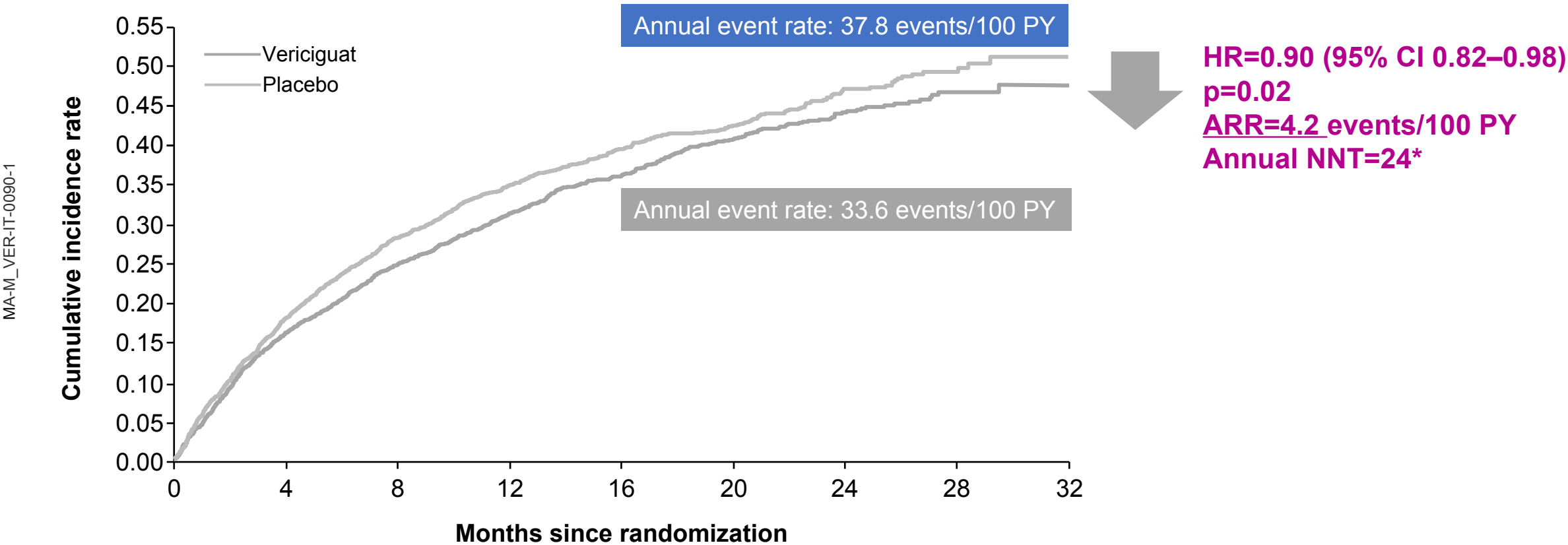
There was no run-in period

HF, heart failure; IV, intravenous; LVEF, left ventricular ejection fraction; NYHA, New York Heart Association; SBP, systolic blood pressure.

1. Armstrong PW et al. *JACC Heart Fail.* 2018;6:96–104; 2. Armstrong PW et al. *N Engl J Med.* 2020;382:1883–1893; 3. Hicks KA et al. *Circulation.* 2015;132:302–361; 4. European Medicines Agency. 2017. CPMP/EWP/235/95, Rev.2. https://www.ema.europa.eu/en/documents/scientific-guideline/guideline-clinical-investigation-medicinal-products-treatment-chronic-heart-failure-revision-2_en.pdf. [accessed 9 Feb 2021]; 5. Butler J et al. *Circulation.* 2020;142:717–719.

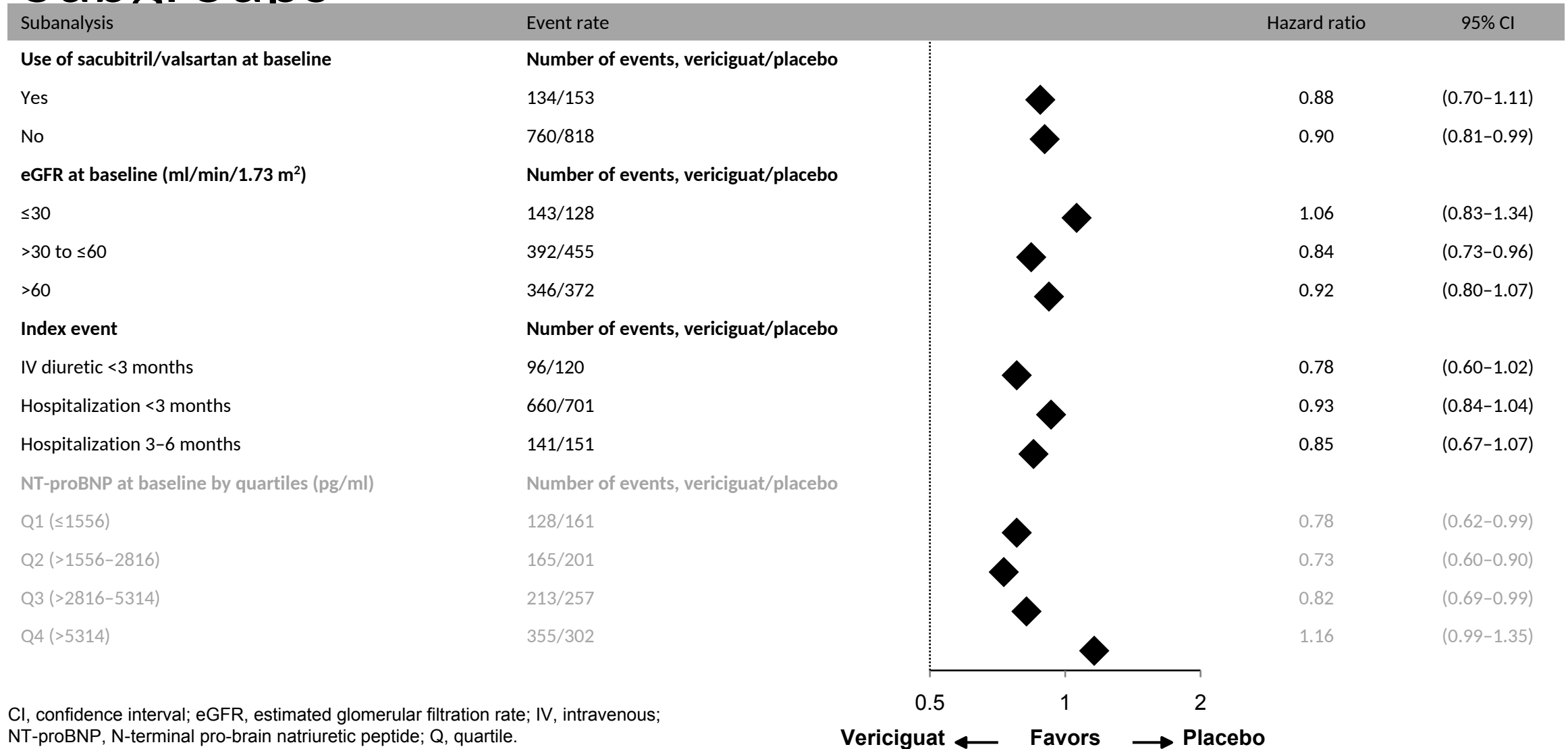
Vericiguat Significantly Reduced the Annualized Absolute Rate of Time to HFH or CV Death by 4.2 Events/100 PY¹

Time to CV death or first HFH



Median treatment duration for primary endpoint: 10.8 months.
*Calculations: annual NNT = 100/4.2 = 24.
ARR, absolute rate reduction; CI, confidence interval; CV, cardiovascular; HFH, heart failure hospitalization; HR, hazard ratio; NNT, number needed to treat; PY, patient-years.
1. Armstrong PW *et al.* *N Engl J Med* 2020;382:1883–1893.

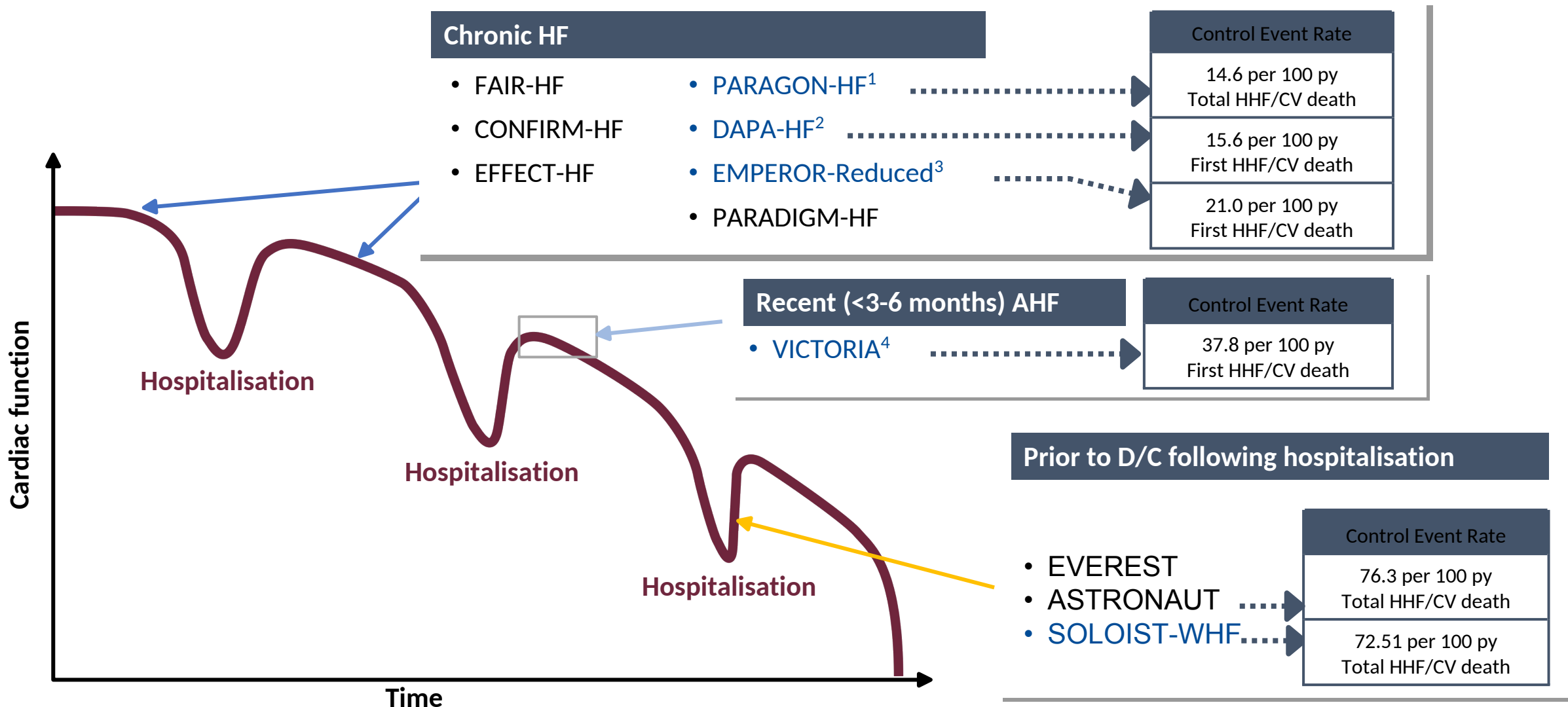
VICTORIA. Primary Composite Endpoint Outcomes Across a Range of Prespecified Subgroups¹



CI, confidence interval; eGFR, estimated glomerular filtration rate; IV, intravenous; NT-proBNP, N-terminal pro-brain natriuretic peptide; Q, quartile.

1. Armstrong PW *et al. N Engl J Med* 2020;382:1883–1893.

Effects of therapies across the HF continuum



1. Solomon SD, et al for the PARAGON-HF Investigators and Committees. *N Engl J Med.* 2019;381(17):1609–1620; 2. McMurray JJV, et al for the DAPA-HF Trial Committees and Investigators. *N Engl J Med.* 2019;381(21):1995–2008; 3. Packer M, et al for the EMPEROR-Reduced Trial Investigators. *N Engl J Med.* 2020;383(15):1413–1424; 4. Armstrong PW, et al for the VICTORIA Study Group. *N Engl J Med.* 2020;382(20):1883–1893; 5. Ponikowski P, et al for the AFFIRM-AHF investigators. *Lancet.* 2020;10.1016/S0140-6736(20)32339-4.

In Contrast With Other Contemporary HF Trials, Most Patients in the VICTORIA Trial had HF Hospitalisation <6 Months Prior to Randomisation¹⁻¹⁰

VICTORIA patients have the largest medical need due to persistently elevated event rates, resulting in a patient population with a much higher baseline risk

	PARADIGM-HF ¹⁻³	DAPA-HF ^{4,5}	EMPEROR-Reduced ⁶	GALACTIC-HF ⁷	VICTORIA ⁸
Median NT-proBNP	1608 pg/ml*	1437 pg/ml	1906.5 pg/ml ⁶	2001 pg/ml	2816 pg/ml
HFH within 6 months	31%	16.4%	NR ^{‡6}	NR	84%
NYHA class III/IV at baseline	25%	32%	25% ⁶	47%	41%
Event rates in control arms/100 PY					
Primary outcome	13.2 ⁹	15.6 [#]	21.0	26.3	37.8
HFH	7.7 ¹⁰	9.8	15.5	19.1	29.1
CV death	7.5 ⁹	7.9	8.1	10.8	13.9

Note: In trials where the total population values have not been reported, the mean or median values from the individual study arms were averaged.

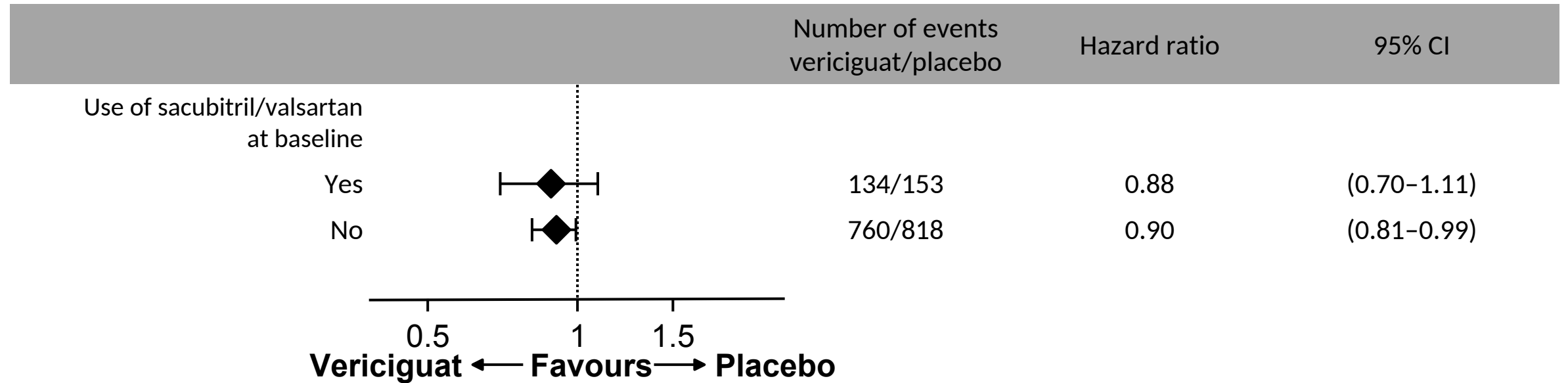
Each HF study was independently conducted, and no head-to-head HF studies have been completed that allow for direct comparison of the efficacy and/or safety of one drug versus another.

*At screening before run-in; 1 month after randomisation, 24% of the baseline NT-proBNP levels >1000 pg/ml had fallen to ≤1000 pg/ml. [#]The primary outcome was a composite of worsening HF (hospitalisation or an urgent visit resulting in IV therapy for HF) or CV death. Of the patients receiving dapagliflozin, 10 (0.4%) had an urgent HF visit, as compared with 23 patients (1.0%) receiving placebo (HR=0.43; 95% CI 0.20–0.90). [‡]In the EMPEROR-Reduced study, HFH was reported for ≤12 months (30.9%).

1. Zile MR et al. *J Am Coll Cardiol*. 2016;68:2425–2436; 2. Solomon SD et al. *JACC Heart Fail*. 2016;4:816–822; 3. McMurray JJ et al. *N Engl J Med*. 2014;371:993–1004; 4. McMurray JJV et al. *N Engl J Med*. 2019;381:1995–2008; 5. McMurray JJV et al. *Eur J Heart Fail*. 2019;21:1402–1411; 6. Packer M et al. *N Engl J Med*. 2020;383:1413–1424; 7. Teerlink JR et al. *N Engl J Med*. 2021;384:105–116; 8. Armstrong PW et al. *N Engl J Med*. 2020;382:1883–1893; 9. Butler J et al. *Eur J Heart Fail*. 2020;22:1991–1993; 10. McMurray J et al. *Eur Heart J*. 2015;36:434–439.

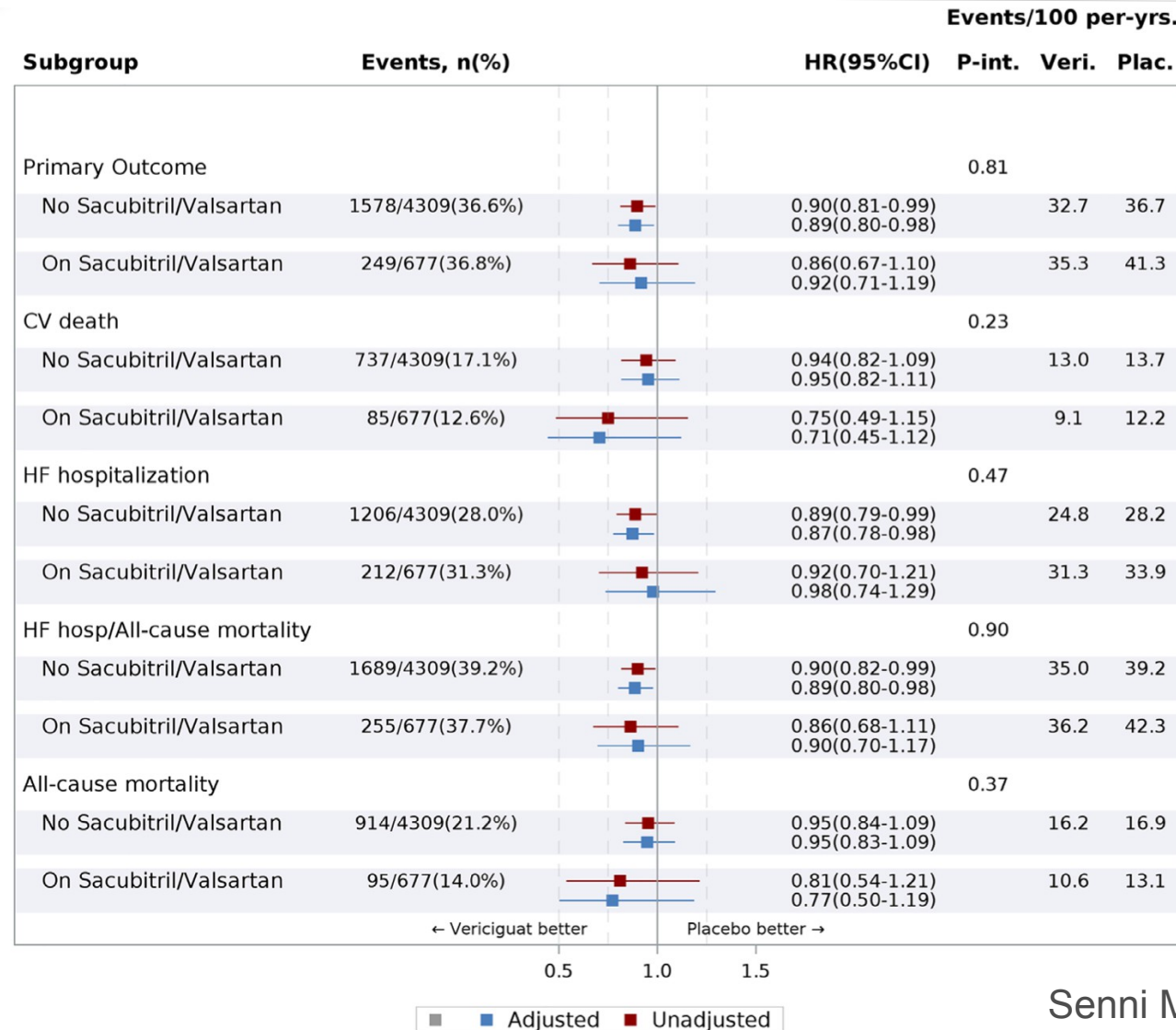
The Primary Composite Endpoint Outcomes Were Directionally Consistent Irrespective of Use of Sacubitril/Valsartan at Baseline¹

Use of sacubitril/valsartan

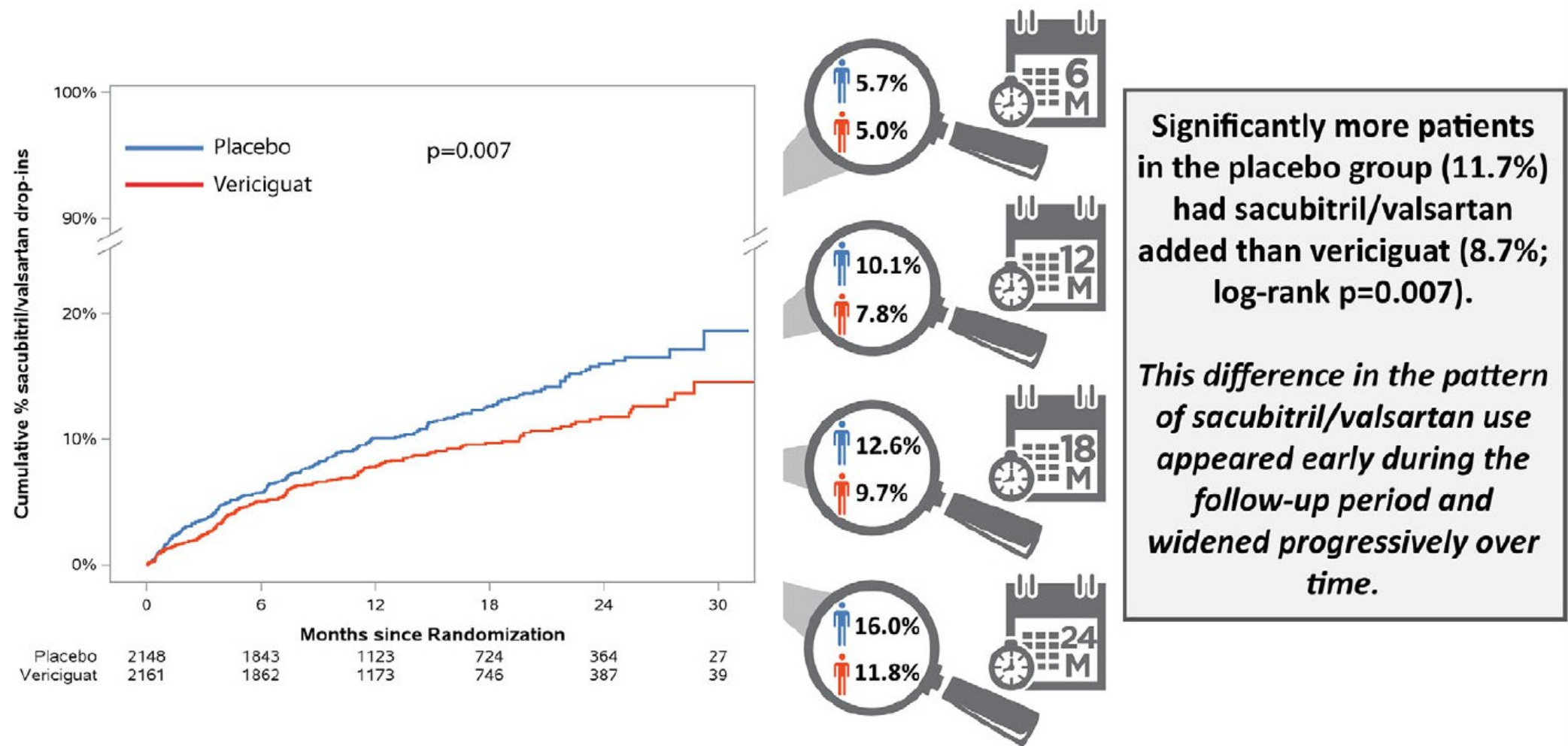


- The effect of vericiguat across the prespecified subgroup defined by the use of sacubitril/valsartan at baseline indicates a generally consistent treatment effect

Effect of vericiguat on outcomes according to sacubitril/valsartan use at randomization for at least 3 months after randomization

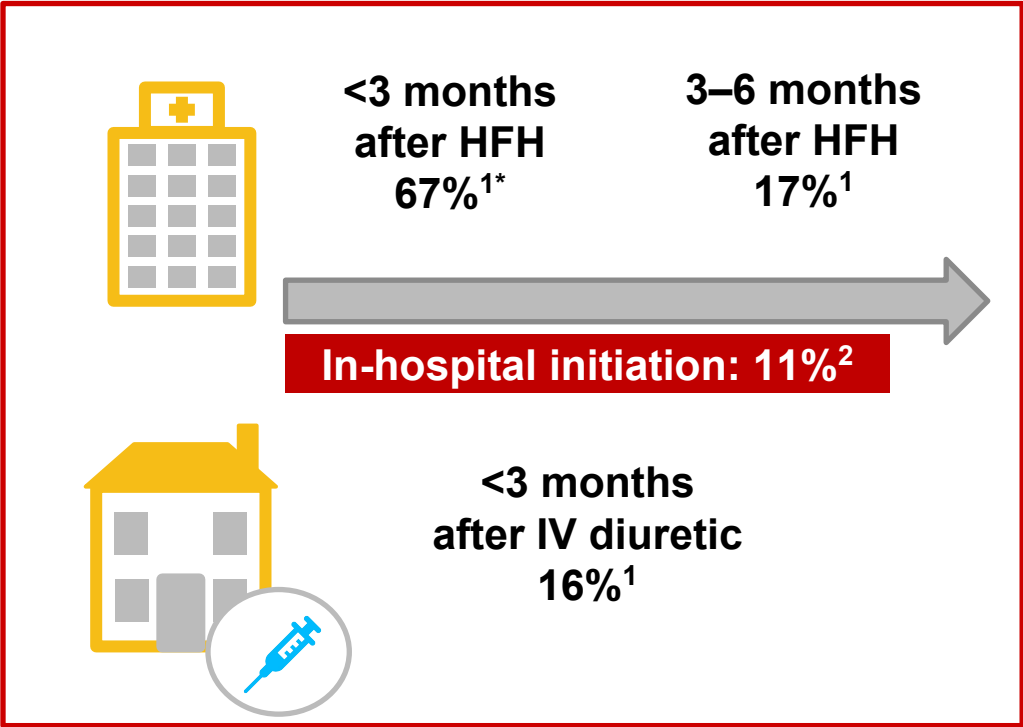


Time to initiation of drop-in therapy with sacubitril/valsartan among sacubitril/valsartan naïve patients at randomization



The majority of VICTORIA patients had received multiple HF therapies before randomization and all randomized patients had a worsening HF event

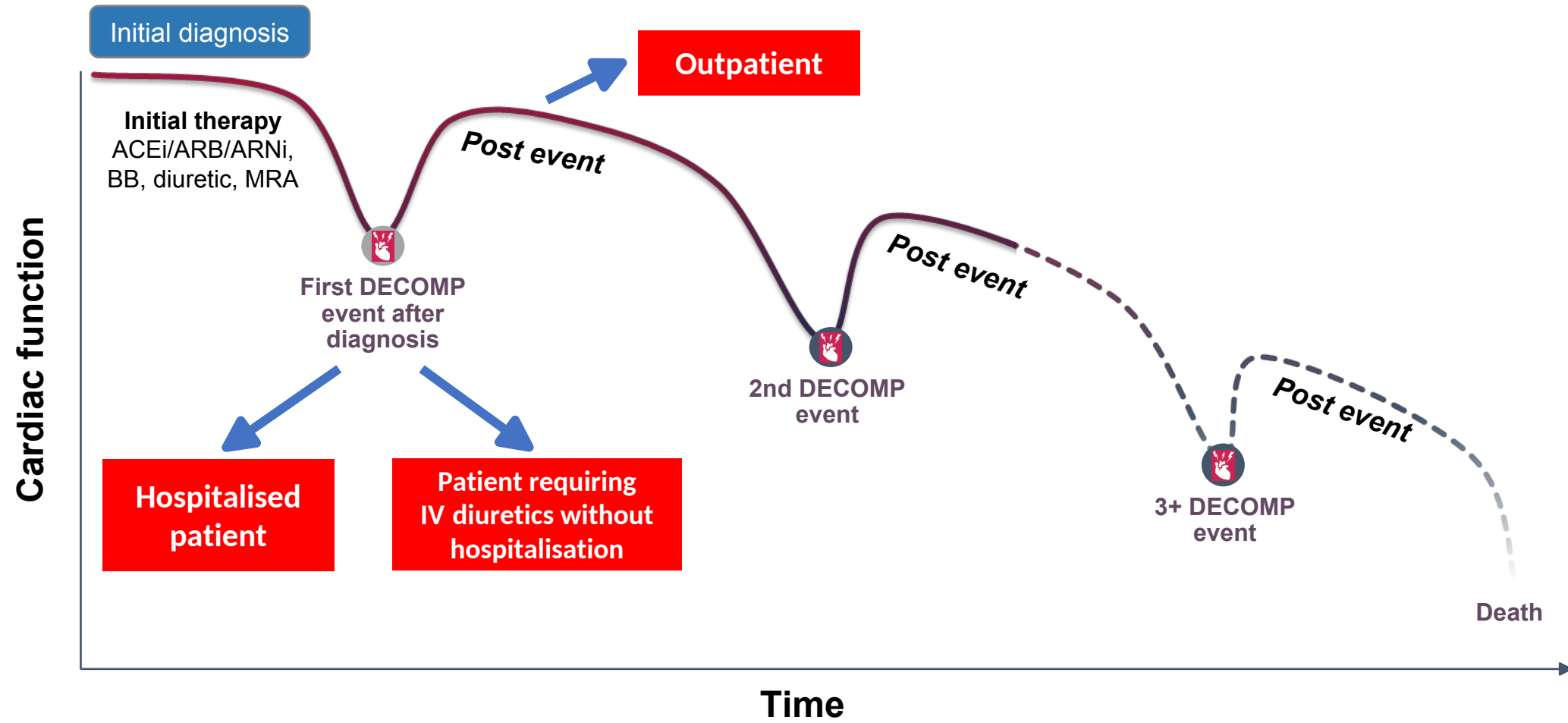
Characteristic	Vericiguat (N=2526)	Placebo (N=2524)
Beta blocker	2349 (93.2%)	2342 (93.0%)
ACEi/ARB	1847 (73.3%)	1853 (73.6%)
MRA	1747 (69.3%)	1798 (71.4%)
ARNi (sacubitril/valsartan)	360 (14.3%)	371 (14.7%)
Patients on triple therapy, n (%) [*]	1480 (58.7%)	1529 (60.7%)
SGLT2	66 (2.6%)	69 (2.7%)
ICD, n(%)	696(27.8%)	703(27.9%)
Biventricular pacemaker n(%)	370(14.7%)	369(14.8%)



Patients could be enrolled in VICTORIA up to 6 months after HF hospitalisation or up to 3 months after an episode of worsening HF requiring IV diuretics without hospitalisation¹

^{*}Study drug was initiated in hospital in 11% of patients.²
 HF, heart failure; HFH, heart failure hospitalisation; IV, intravenous.

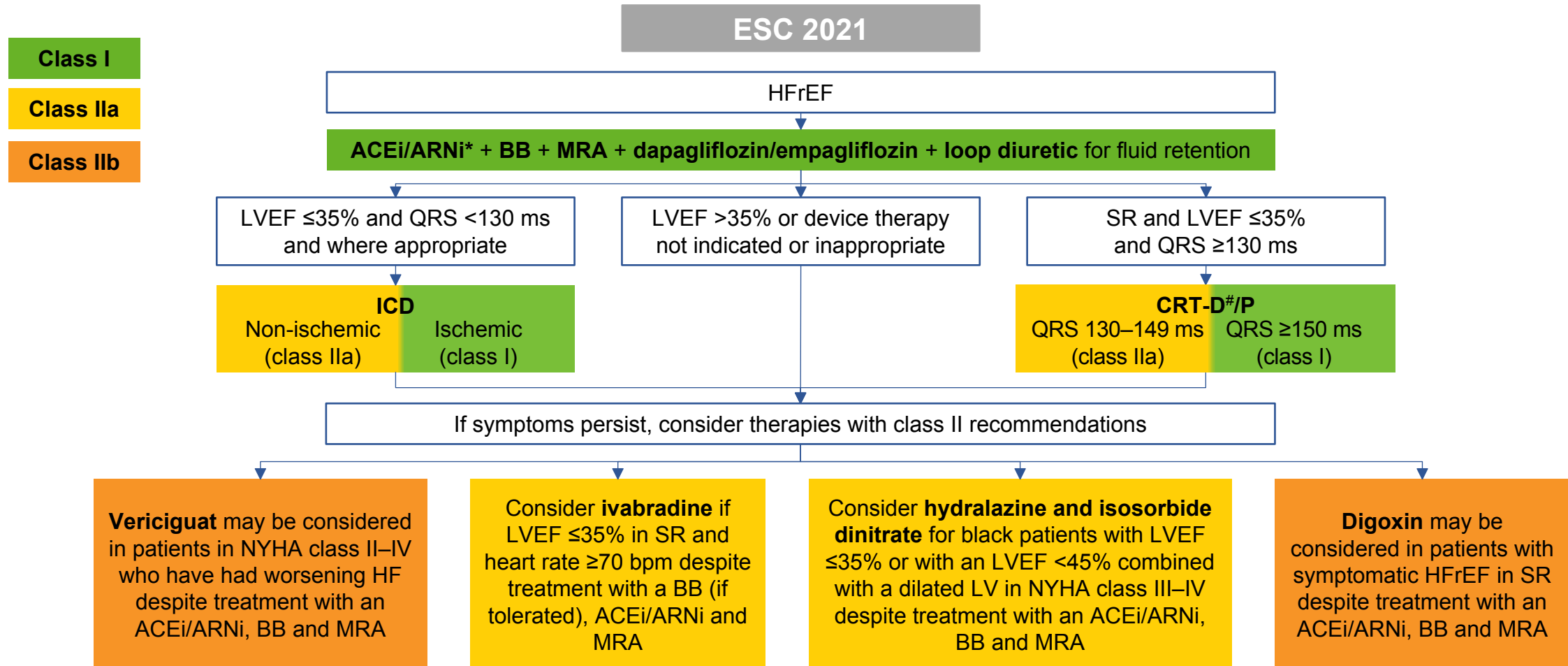
In VICTORIA, Vericiguat Was Initiated Following a Recent Worsening HF Event, Even in Patients Already Receiving GDMT^{1,2}



ACEi, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blocker; ARNi, angiotensin receptor–neprilysin inhibitor; BB, beta blocker; DECOMP, decompensation; MRA, mineralocorticoid receptor antagonist.

1. Armstrong PW et al. *N Engl J Med*. 2020;382:1883–1893; 2. Gheorghiade M et al. *Am J Cardiol*. 2005;96:11G–17G.

ESC 2021 recommendations for the treatment of patients with HFrEF¹



*ARNi recommended as a replacement for ACEi; an ARB is recommended in patients unable to tolerate an ACEi or ARNi (class I, level B). # Where appropriate.

ACEi, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blocker; ARNi, angiotensin receptor–neprilysin inhibitor; BB, beta-blocker; CRT-D, cardiac resynchronization therapy with defibrillator; CRT-P, cardiac resynchronization therapy with pacemaker; ESC, European Society of Cardiology; HF, heart failure; HFrEF, heart failure with reduced ejection fraction; ICD, implantable cardioverter defibrillator; LVEF, left ventricular ejection fraction; MRA, mineralocorticoid receptor antagonist; NYHA, New York Heart Association; QRS, Q, R and S waves; SR, sinus rhythm.

Reference: 1. McDonagh TA *et al.* *Eur Heart J* 2021; doi:10.1093/eurheartj/ehab368.

Vericiguat is specifically recommended for worsening HF in ESC 2021 guidelines¹

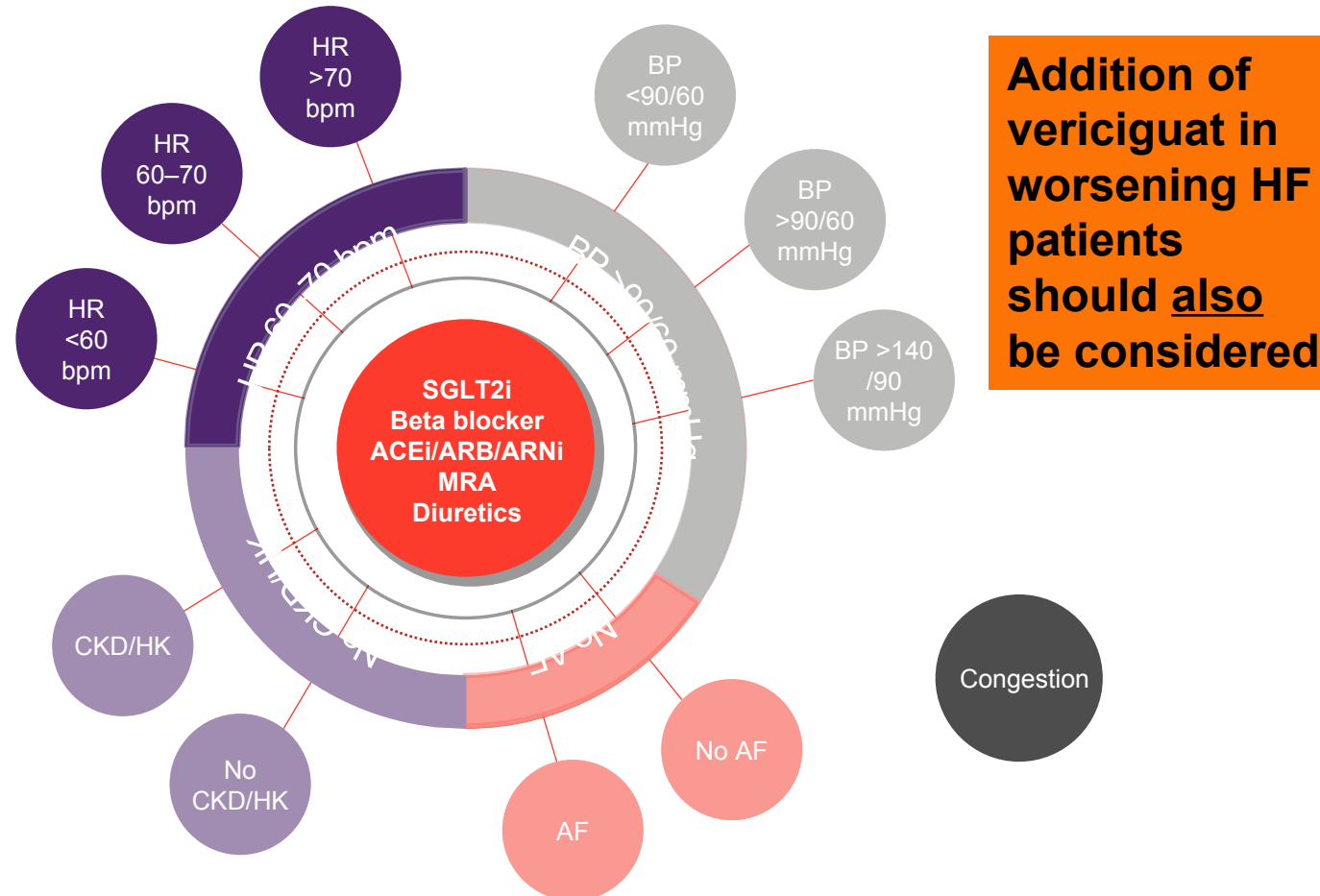
Recommendations	Class	Level
Soluble guanylate cyclase receptor stimulator		
Vericiguat may be considered in patients in NYHA class II–IV who have had worsening HF despite treatment with an ACEi (or ARNi) , a beta blocker and an MRA to reduce the risk of CV mortality or HFH	IIb	B
Inclusion in the guidelines before EU approval is in contrast with other unlicensed therapies (e.g. omecamtiv mecarbil)		
Worsening HF is referred to in the guidelines for the first time , and vericiguat is specifically recommended for this patient group		
Guidelines do not require the use of all foundational therapies prior to vericiguat initiation		

ACEi, angiotensin-converting enzyme inhibitor; ARNi, angiotensin receptor–neprilysin inhibitor; CV, cardiovascular; ESC, European Society of Cardiology; EU, European Union; HF, heart failure; HFH, heart failure hospitalization; MRA, mineralocorticoid receptor antagonist; NYHA, New York Heart Association.

Reference: 1. McDonagh TA et al. *Eur Heart J* 2021; doi:10.1093/eurheartj/ehab368.

Recent guidelines and consensus documents recommend a personalized approach to treating HFrEF^{1,2}

HFA consensus document on patient profiling¹



A range of patient characteristics may impact therapy decisions^{1,2}

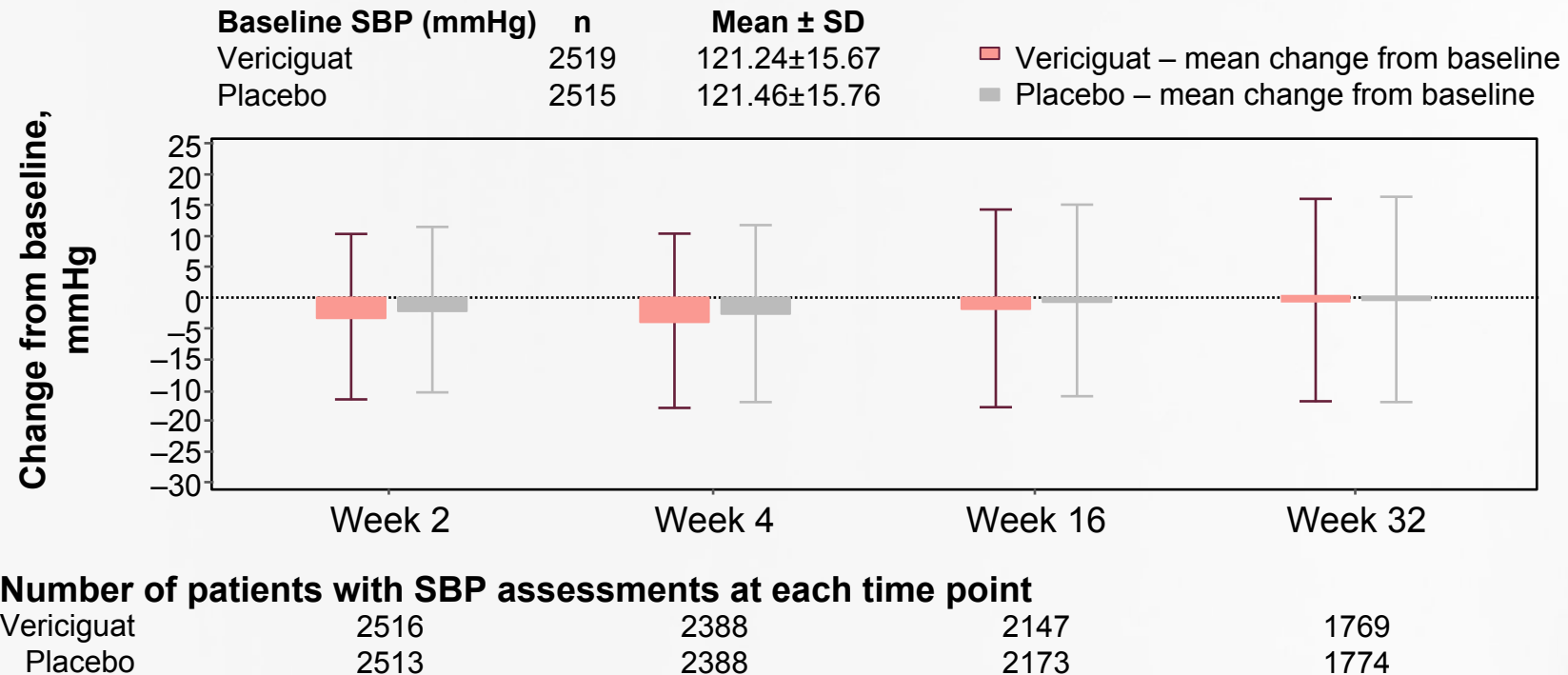
Blood pressure, heart rate, presence of atrial fibrillation, chronic kidney disease or hyperkalemia are **important characteristics** when considering medical therapy in patients with HF¹

ACEi, angiotensin-converting enzyme inhibitor; AF, atrial fibrillation; ARB, angiotensin receptor blocker; ARNi, angiotensin receptor–neprilysin inhibitor; BP, blood pressure; CKD, chronic kidney disease; HF, heart failure; HFA, Heart Failure Association; HFrEF, heart failure with reduced ejection fraction; HK, hyperkalemia; HR, heart rate; MRA, mineralocorticoid receptor antagonist; SGLT2i, sodium–glucose co-transporter 2 inhibitor.

References: 1. Rosano GMC *et al. Eur J Heart Fail* 2021;23:872–881; 2. McDonagh TA *et al. Eur Heart J* 2021;42:3599–3726.

Victoria: Mean SBP Values Between the Vericiguat and Placebo Arms

Mean change in SBP from baseline over time



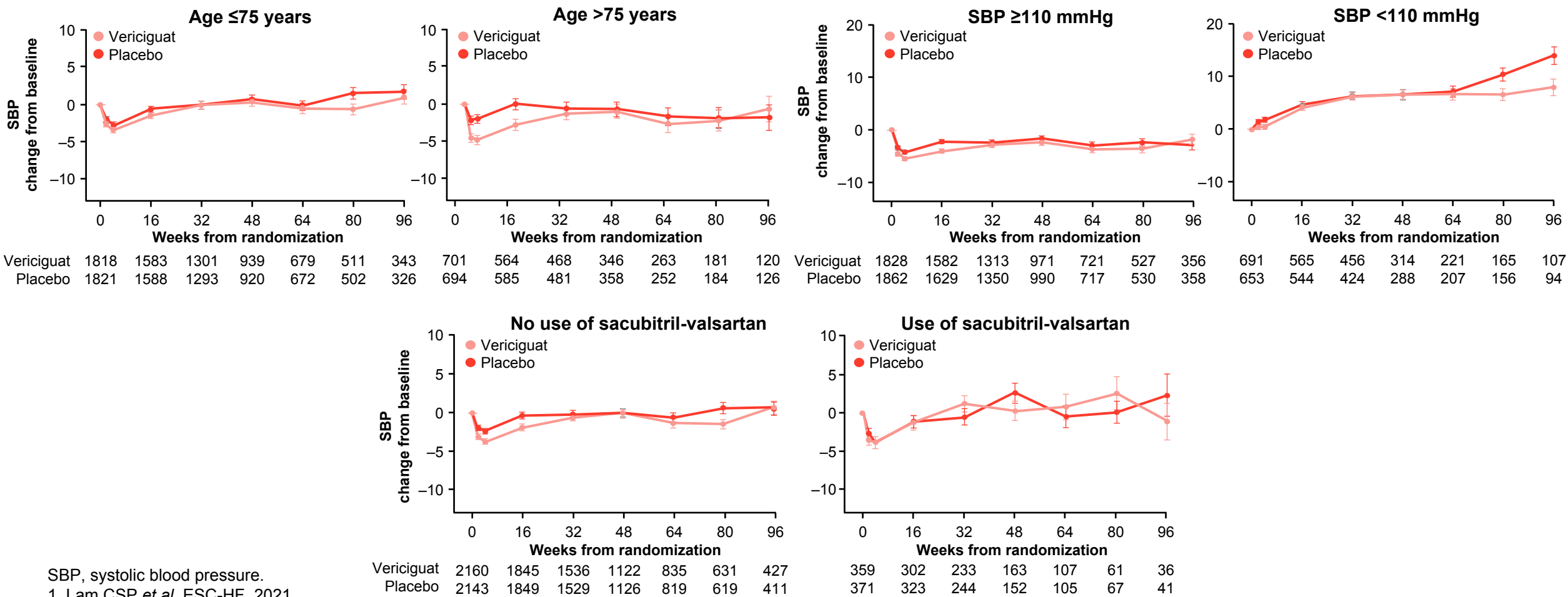
- Decreases in SBP occurred early in the titration phase
- No further clinically relevant reductions in BP were observed throughout the remainder of the study

BP, blood pressure; SBP, systolic blood pressure; SD, standard deviation.

1. Armstrong PW *et al.* *N Engl J Med* 2020;382:1883–1893.

No Excessive Blood Pressure Reductions Were Observed with Vericiguat in Patients at Risk of Hypotension

- Benefit of vericiguat vs placebo on the primary endpoint was similar across the spectrum of baseline SBP (p-int=0.32)



SBP, systolic blood pressure.
1. Lam CSP *et al.* ESC-HF. 2021

Incidence of Hyperkalemia in VICTORIA Was Similar Between Treatment Arms Even in Patients with Low Renal Function¹

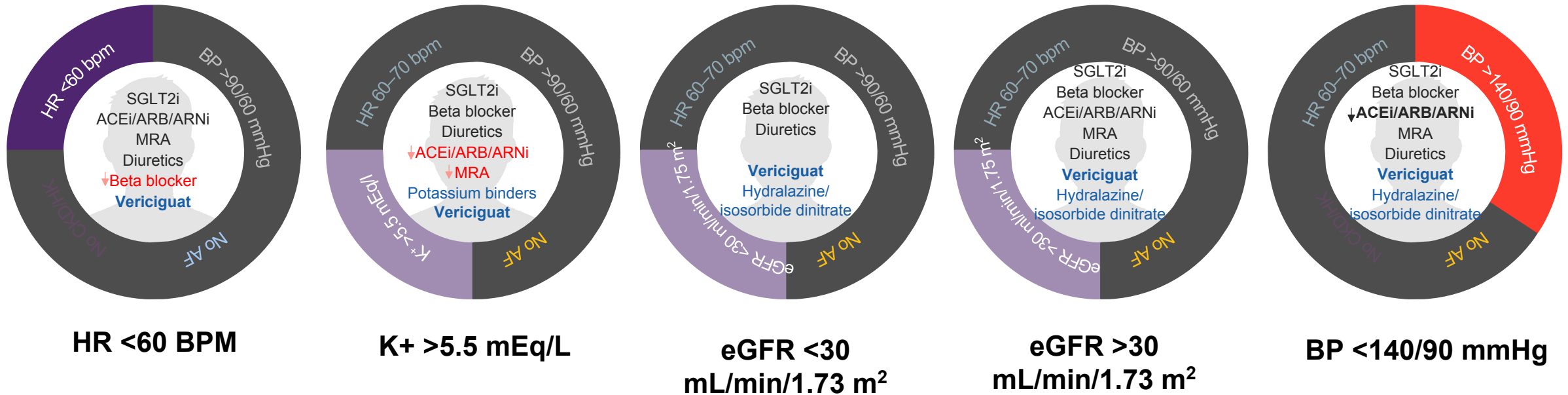
Adverse event	eGFR ≤30 (ml/min/1.73 m ²)		eGFR <30–≤60 (ml/min/1.73 m ²)		eGFR >60 (ml/min/1.73 m ²)		Overall N=4956
	Vericiguat (n=261)	Placebo (n=246)	Vericiguat (n=1060)	Placebo (n=1070)	Vericiguat (n=1153)	Placebo (n=1166)	
Syncope	11 (4.2%)	10 (4.1%)	48 (4.5%)	38 (3.6%)	41 (3.6%)	37 (3.2%)	185 (3.7%)
Symptomatic hypotension	29 (11.1%)	22 (8.9%)	109 (10.3%)	98 (9.2%)	86 (7.5%)	72 (6.2%)	416 (8.4%)
Hyperkalemia	21 (8.0%)	25 (10.2%)	71 (6.7%)	84 (7.9%)	29 (2.5%)	39 (3.3%)	269 (5.4%)
Worsening renal function by 16 weeks*	47/210 (22.4%)	35/184 (19.0%)	183/892 (20.5%)	173/921 (18.8%)	116/1016 (11.4%)	92/1041 (8.8%)	646/4264 (15.2%)

*Worsening renal function was defined as an increase of ≥0.3 mg/dl in creatinine from baseline to Week 16, assessed via a Cox model with respect to subsequent primary events.
eGFR, estimated glomerular filtration rate.

1. Voors AA *et al.* *Eur J Heart Fail* 2021; <https://doi.org/10.1002/ejhf.2221>.

Tailored therapy with vericiguat is particularly recommended when foundational drugs are reduced, discontinued or not tolerated¹

Addition of vericiguat should be considered:



Black text, drugs that should be given to patients; red text, drugs that should be reduced or discontinued; blue text, drugs that should be added.

ACEi, angiotensin-converting enzyme inhibitor; AF, atrial fibrillation; ARB, angiotensin receptor blocker; ARNi, angiotensin receptor–neprilysin inhibitor; BP, blood pressure; CKD, chronic kidney disease; eGFR, estimated glomerular filtration rate; HK, hyperkalemia; HR, heart rate; MRA, mineralocorticoid receptor antagonist; SGLT2i, sodium–glucose co-transporter 2 inhibitor.

Reference: 1. Rosano GMC *et al.* *Eur J Heart Fail* 2021; <https://doi.org/10.1002/ehf.2206>.

Conclusions

- **A Personalized Approach in the management of HF patients is recommended by 2021 ESC Guidelines to address a strong unmet medical need**
- **Thanks to its peculiar MoA, Vericiguat can be safely added to all the existing treatments acting in a synergistic and complementary way**
- **Vericiguat is the only approved treatment tested in HF patients after recent hospitalization regardless the background therapy**